

**DEGREE/PROGRAM CHANGE  
FORM C  
Form Number: C959**

Fields marked with \* are required

**Name of Initiator:** Coleen Arviso

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**Email:\*** [ccarviso@unm.edu](mailto:ccarviso@unm.edu)

**Date:\*** 09-29-11

**Initiator's Title\*** IT Faculty: Gallup Branch

**Associated Forms exist?\*** Yes

**Faculty Contact\*** Coleen Arviso

**Administrative Contact\*** Jody Sowers

**Department\*** Business and Technology

**Admin Email\*** Business and Technology

**Branch** Gallup

**Admin Phone\*** 505 863-7679

**Proposed effective term:**

**Semester** Fall

**Year** 2012

**Course Information**

**Select Appropriate Program** Undergraduate Degree Program

**Name of New or Existing Program** \* AA Pre-Business Administration

**Select Category** Major

**Degree Type**

**Select Action** Name Change

**Exact Title and Requirements as they should appear in the catalog. If there is a change, upload current and proposed requirements.**  
See current catalog for format within the respective college (upload a doc/pdf file)

[AA Associate of Arts Business Administration.doc](#)

☐ **Does this change affect other departmental program/branch campuses? If yes, indicate below.**

Reason(s) for Request \* (enter text below or upload a doc/pdf file)  
**REGISTRAR'S NOTE: THIS FORM REQUESTS A NAME CHANGE FOR THE MAJOR FROM PRE-BUSINESS ADMINISTRATION TO BUSINESS ADMINISTRATION, AS WELL AS REVISION OF THE MAJOR REQUIREMENTS.** The AA-Pre Business Administration would remove Pre from the name. The AA in Business Administration update will better serve our students and branch. The new program change will shift to meet and ensure a flawless articulation with the UNM Anderson School of Management. The UNM Albuquerque Anderson School of Management contact person is Dr. Dante Di Gregorio. Dr. Di Gregorio supports this change and will help in the curriculum process. Dr. Dante Di Gregorio, Associate Professor Office: 505.277.3751 ; Fax: 505.277.9868 ; Email: Digregorio@mgt.unm.edu

Upload a document that includes justification for the program, impact on long-range planning, detailed budget analysis and faculty workload implications. \*

## AA Associate of Arts Business Administration (61 Credits)

The Associate of Arts in Business Administration is meant for that student who wants to transfer into a Bachelor of Business Administration program offered at Anderson School of Management on the Albuquerque Campus or through the UNM Gallup Bachelor and Graduate Programs. The student will complete all general education and the lower divisions business courses needed for application to Anderson School. (See UNM General Bulletin for Admission Requirements).

### GENERAL EDUCATION REQUIREMENTS (46):

#### Communications (9):

Engl 101 Comp 1: Exposition	3cr
Engl 102 Comp 11: Analysis & Argument	3cr
Engl 219 Technical & Professional Writing <i>OR</i>	3cr
Engl 220 Expository Writing	3cr

#### Math (6):

<b>Math 121 College Algebra</b> <i>OR</i>	3cr
Math 150 Pre-Calculus Mathematics	
<b>Math 162 Calculus</b> <i>OR</i>	4cr
Math 180 Elements of Calculus 1	3cr

#### Humanities (3):

Choose from AMST 186, HIST 101, 102, 161, 162;	3cr
PHIL 101, 102, 111, 156, 201, 202;	

#### Physical/Natural Sciences (7):

Two courses plus one corresponding lab from: Anthr 121L, 150/151L, Astronomy 101/101L; Biology 110/112L, 123/124L; Chemistry 111L, 121L, 122L, 131L, 132L, Earth Science& Plan Sci 101/105L, 201L; Env Sci 101/102L; Geography 101/105L; Natural Science 261L, 262L, 262L; Physics 102/102L, 105, 151/151L, 152/152L, 160/160L, 161/161L

#### Social and Behavioral Sciences (15):

Two more courses from AMST 182 or 185; ANTH 101, 110 or 130; ECON 105 or 106, Community and Regional Planning 181, GEOG 102, LING 101; POLS 110, 200, or 220, 240; PSY 105 and SOC 101

#### Fine Arts (3):

Choose from ARCH 101, ARTH 101, 201, 202; MUS 139

#### Second Language (3):

One from any of the lower division non-English language offerings of the Departments of Linguistics; Spanish and Portuguese, Foreign Languages, including American Sign Language 201, 210, 211, or 310, Navajo, or Foreign Language in another department and program.

#### Business Core (9):

CS 150L Computer for Business Students	3cr
STAT 145 Introduction to Statistics <i>OR</i>	3cr
MGMT 290 Introduction to Business Statistics	
MGMT 202 Principals of Financial Accounting <i>OR</i>	3cr
MGMT 101 Fundamentals of Accounting I <i>AND</i>	
MGMT 102 Fundamentals of Accounting II	
MGMT 113 Management: An Introduction	3cr
MGMT 195 Introduction to Entrepreneurship <i>OR</i>	3cr
MGMT 222 Introduction to Marketing	3cr

#### Electives (6):

Mgmt 101 and Mgmt 102 can be taken at UNM-Gallup and substitute for Mgmt 202 at UNM-Anderson. MGMT 222 Principles of Marketing can count toward the BBA MGMT 322 requirement if students successfully complete an additional marketing course with a grade of B or better.

FOR ADVISEMENT: Contact the Business Technology, (505) 863-7511.